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### The New Virginia Economy

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### The Commonwealth is Diverse













#### VIRGINIA'S DIVERSE ECONOMY

Environment for Starting, Retaining, Expanding and Attracting Businesses

#### Critical elements:

- Right infrastructure
- Workforce skills
- Legal and regulatory framework
  - Resource availability and costs
    - Quality of life

### Create Strong Regional Marketing Efforts

- Highlight existing infrastructure assets
- Feature higher education, community college, and workforce development centers
- Emphasize existing current business clusters
- Continue to make demographic and site information available
- Showcase quality of life attributes unique to each region

## Southwest Region Example



### If Coal Was King, Who Is the Prince?

- Diversified economy
- Tourism & outdoor recreation
- Advanced manufacturing
- Abundant raw materials for wood product and biomass sectors
- Businesses will locate where their potential employees want to live





# Why Southwest Virginia?

#### Connectivity

- High-speed internet
- Communities with extensive hiking/biking trail systems and authentic outdoor opportunities

#### Entrepreneurs

- Main Street revitalization
- Craft breweries
- Recreational outfitters





### Between the Ridges: A New Turn for Southwest Virginia

- Create a business marketing campaign
  - Change negative perceptions
  - Create links to business resources
  - Convene a regulatory review panel
  - Promote business cluster opportunities



